Established in Malaysia

Interim Financial Report 31 March 2018

# Interim Financial Report 31 March 2018

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# INTERIM FINANCIAL REPORT

Interim financial report on results for the financial period ended 31 March 2018.

The figures have not been audited.

# CONDENSED INCOME STATEMENTS FOR THE QUARTER

	GRO	OUP PRECEDING	TRUST PRECEDING		
	CURRENT YEAR QUARTER 31.03.2018 RM'000	YEAR CORRESPONDING QUARTER 31.03.2017 RM'000	CURRENT YEAR QUARTER 31.03.2018 RM'000	YEAR CORRESPONDING QUARTER 31.03.2017 RM'000	
NET REVENUE	129,162	118,289	33,547	25,451	
PROPERTY OPERATING EXPENSES	(61,275)	(61,011)	(1,812)	(1,427)	
NET PROPERTY INCOME	67,887	57,278	31,735	24,024	
OTHER INCOME	907	2,864	26,063	30,879	
MANAGER'S FEES	(2,404)	(2,086)	(2,404)	(2,086)	
TRUSTEE'S FEES	(313)	(282)	(313)	(282)	
ADMINISTRATION EXPENSES	(21,665)	(23,549)	(409)	(333)	
FINANCE COSTS	(21,455)	(18,445)	(21,432)	(18,423)	
INCOME BEFORE UNREALISED ITEM	22,957	15,780	33,240	33,779	
UNREALISED ITEM: - Unrealised gain/(loss) on foreign exchange	64,146	(37,462)	(12,319)	19,406	
PROFIT/(LOSS) BEFORE TAX	87,103	(21,682)	20,921	53,185	
INCOME TAX EXPENSE	(725)	(993)	(211)	(233)	
PROFIT/(LOSS) FOR THE QUARTER	86,378	(22,675)	20,710	52,952	

# INTERIM FINANCIAL REPORT

# **CONDENSED INCOME STATEMENTS FOR THE QUARTER – continued**

	G	ROUP PRECEDING	TRUST	PRECEDING	
	CURRENT YEAR QUARTER 31.03.2018 RM'000	YEAR CORRESPONDING QUARTER 31.03.2017 RM'000	CURRENT YEAR QUARTER 31.03.2018 RM'000	YEAR CORRESPONDING QUARTER 31.03.2017 RM'000	
PROFIT/(LOSS) FOR THE					
QUARTER	86,378	(22,675)	20,710	52,952	
DISTRIBUTION ADJUSTMENTS: - Depreciation	20,037	21,780	-	-	
- Unrealised foreign translation differences	(64,146)	37,462	12,319	(19,406)	
- Net income from	(0.240)	(2.021)			
foreign operations	(9,240)	(3,021)			
INCOME AVAILABLE FOR DISTRIBUTION / TOTAL DISTRIBUTABLE INCOME	33,029	33,546	33,029	33,546	
UNDISTRIBUTED DISTRIBUTABLE INCOME BROUGHT FORWARD	-	1	-	1	
UNDISTRIBUTED DISTRIBUTABLE INCOME AVAILABLE FOR DISTRIBUTION	33,029	33,547	33,029	33,547	

# INTERIM FINANCIAL REPORT

# CONDENSED INCOME STATEMENTS FOR THE QUARTER – continued

	GR	COUP	TRUST	
	CURRENT YEAR QUARTER 31.03.2018 RM'000	PRECEDING YEAR CORRESPONDING QUARTER 31.03.2017 RM'000	CURRENT YEAR QUARTER 31.03.2018 RM'000	PRECEDING YEAR CORRESPONDING QUARTER 31.03.2017 RM'000
UNDISTRIBUTED DISTRIBUTABLE INCOME AVAILABLE FOR DISTRIBUTION	33,029	33,547	33,029	33,547
PROVISION FOR INCOME DISTRIBUTION	(33,028)	(31,299)	(33,028)	(31,299)
UNDISTRIBUTED DISTRIBUTABLE INCOME	1 =====	2,248 =====	1 =====	2,248 =====
DISTRIBUTABLE INCOME PER UNIT (Sen)	1.9379	1.9682 =====	1.9379	1.9682 =====
GROSS DISTRIBUTION PER UNIT (Sen)	1.9378	1.8364 =====	1.9378	1.8364 =====

The Condensed Income Statements should be read in conjunction with the audited annual financial statements for the year ended 30 June 2017 and the accompanying explanatory notes attached to the interim financial statements.

# INTERIM FINANCIAL REPORT

# CONDENSED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER

	CURRENT YEAR QUARTER 31.03.2018 RM'000	ROUP PRECEDING YEAR CORRESPONDING QUARTER 31.03.2017 RM'000	CURRENT YEAR QUARTER 31.03.2018 RM'000	TRUST PRECEDING YEAR CORRESPONDING QUARTER 31.03.2017 RM'000
PROFIT/(LOSS) FOR THE QUARTER	86,378	(22,675)	20,710	52,952
OTHER COMPREHENSIVE (LOSS)/INCOME:-				
ITEMS THAT MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME STATEMENT:-				
CASH FLOW HEDGE	1,599	(3,912)	1,599	(3,912)
CURRENCY TRANSLATION DIFFERENCES TOTAL	(49,574)	83,383	-	- 
COMPREHENSIVE INCOME FOR THE QUARTER	38,403 =====	56,796 =====	22,309 =====	49,040 =====
PROFIT/(LOSS) FOR THE Q	UARTER IS MA	ADE UP AS FOLLOWS:-	-	
REALISED PROFIT UNREALISED PROFIT	42,269	36,567	33,029	33,546
/(LOSS)	44,109	(59,242)	(12,319)	19,406
	86,378 =====	(22,675)	20,710 =====	52,952 =====
Weighted average number of units ('000)	1,704,389 =====		1,704,389 ======	1,704,389 =====
EARNINGS/(LOSS) PER UNIT (Sen)	5.07	` '	1.22 =====	3.11

The Condensed Statements of Comprehensive Income should be read in conjunction with the audited annual financial statements for the year ended 30 June 2017 and the accompanying explanatory notes attached to the interim financial statements.

# INTERIM FINANCIAL REPORT

# CONDENSED INCOME STATEMENTS FOR THE PERIOD

	GROU 9 MONTHS		TRUST 9 MONTHS ENDED		
	31.03.2018 RM'000	31.03.2017 RM'000	31.03.2018 RM'000	31.03.2017 RM'000	
NET REVENUE	384,350	338,550	91,155	75,217	
PROPERTY OPERATING EXPENSES	(193,628)	(176,739)	(4,925)	(4,290)	
NET PROPERTY INCOME	190,722	161,811	86,230	70,927	
OTHER INCOME	3,525	7,253	84,087	89,276	
MANAGER'S FEES	(6,949)	(6,087)	(6,949)	(6,087)	
TRUSTEE'S FEES	(940)	(855)	(940)	(855)	
ADMINISTRATION EXPENSES	(67,161)	(66,723)	(973)	(808)	
FINANCE COSTS	(60,250)	(61,539)	(60,182)	(61,471)	
INCOME BEFORE UNREALISED ITEM	58,947	33,860	101,273	90,982	
UNREALISED ITEM: - Unrealised gain/(loss) on foreign exchange	111,903	(104,309)	(31,062)	44,815	
PROFIT/(LOSS) BEFORE TAX	170,850	(70,449)	70,211	135,797	
INCOME TAX EXPENSE	(1,845)	(2,559)	(658)	(708)	
PROFIT/(LOSS) FOR THE PERIOD	169,005	(73,008)	69,553	135,089	

#### INTERIM FINANCIAL REPORT

#### CONDENSED INCOME STATEMENTS FOR THE PERIOD – continued

	GROUP		TRUST		
	9 MONTHS I	ENDED	9 MONTHS	<b>ENDED</b>	
	31.03.2018 RM'000	31.03.2017 RM'000	31.03.2018 RM'000	31.03.2017 RM'000	
PROFIT/(LOSS) FOR THE					
PERIOD	169,005	(73,008)	69,553	135,089	
DISTRIBUTION ADJUSTMENTS:					
<ul><li>Depreciation</li><li>Unrealised foreign</li></ul>	62,582	62,028	-	-	
translation differences - Net income from	(111,903)	104,309	31,062	(44,815)	
foreign operations	(19,069)	(1,296)	-	1,759	
INCOME AVAILABLE FOR DISTRIBUTION / TOTAL DISTRIBUTABLE INCOME	100,615	92,033	100,615	92,033	
INCOME	100,013	92,033	100,013	92,033	
DISTRIBUTION PAID	(67,586)	(58,486)	(67,586)	(58,486)	
PROVISION FOR					
INCOME DISTRIBUTION	(33,028)	(31,299)	(33,028)	(31,299)	
UNDISTRIBUTED DISTRIBUTABLE					
INCOME	1 =====	2,248 =====	1 =====	2,248 =====	
DISTRIBUTABLE INCOME PER UNIT					
(Sen)	5.9032 =====	6.2851 =====	5.9032 =====	6.2851 =====	
GROSS DISTRIBUTION					
PER UNIT (Sen)	5.9032 =====	6.1532^ =====	5.9032 =====	6.1532^ ======	

<sup>^</sup> Distribution per unit for the previous financial period consists of interim and advance income distribution of 3.9709 sen per unit based on the number of units in issue of 1,324,388,889 units and 2.1823 sen per unit based on the enlarged number of units in issue of 1,704,388,889 units.

The Condensed Income Statements should be read in conjunction with the audited annual financial statements for the year ended 30 June 2017 and the accompanying explanatory notes attached to the interim financial statements.

# INTERIM FINANCIAL REPORT

# CONDENSED STATEMENTS OF COMPREHENSIVE INCOME FOR THE PERIOD

	GROUE 9 MONTHS		TRUST 9 MONTHS ENDED		
	31.03.2018 RM'000	31.03.2017 RM'000	31.03.2018 RM'000	31.03.2017 RM'000	
PROFIT/(LOSS) FOR THE PERIOD	169,005	(73,008)	69,553	135,089	
OTHER COMPREHENSIVE INCOME/(EXPENSE):-					
ITEMS THAT MAY BE RECLASSIFIED SUBSEQUENTLY TO INCOME STATEMENT:-					
CASH FLOW HEDGE	3,381	9,483	3,381	9,483	
CURRENCY TRANSLATION DIFFERENCES	(219,467)	218,711	-	-	
TOTAL COMPREHENSIVE (LOSS)/INCOME FOR THE PERIOD	(47,081) =====	155,186 =====	72,934 =====	144,572	
PROFIT/(LOSS) FOR THE PE	RIOD IS MADE UI	P AS FOLLOWS:-			
REALISED PROFIT	119,684	93,329	100,615	90,274	
UNREALISED PROFIT /(LOSS)	49,321	(166,337)	(31,062)	44,815	
	169,005 =====	(73,008) =====	69,553 =====	135,089	
Weighted average number of units ('000)	1,704,389 ======	1,471,396 ======	1,704,389 ======	1,471,396 ======	
EARNINGS/(LOSS) PER UNIT (Sen)	9.92 =====	(4.96) =====	4.08 =====	9.18 =====	

The Condensed Statements of Comprehensive Income should be read in conjunction with the audited annual financial statements for the year ended 30 June 2017 and the accompanying explanatory notes attached to the interim financial statements.

# INTERIM FINANCIAL REPORT

# CONDENSED STATEMENTS OF FINANCIAL POSITION

	GRO	OUP	TRUST		
	UNAUDITED AS AT 31.03.2018 RM'000	AUDITED AS AT 30.06.2017 RM'000	UNAUDITED AS AT 31.03.2018 RM'000	AUDITED AS AT 30.06.2017 RM'000	
ASSETS					
Non-current Assets Investment properties Property, plant and equipment	2,307,039 1,669,401	1,937,647 1,921,844	2,047,721	1,663,500	
Investment in subsidiaries Amount due from subsidiaries	-	-	396,657 1,226,929	396,657 1,357,497	
Deferred tax assets	2,798	2,733	-	-	
	3,979,238	3,862,224	3,671,307		
Current Assets Inventories	729	860			
Trade and other receivables Amount due from subsidiaries Deposits with licensed	34,202	33,660	9,409 115,869	10,304 99,524	
financial institutions Cash at banks	32,390 128,708	51,051 91,411	17,863 129	30,975 888	
	196,029	176,982	143,270	141,691	
TOTAL ASSETS	4,175,267 ======	4,039,206	3,814,577 ======	3,559,345	
UNITHOLDERS' FUNDS					
Unitholders' capital Undistributed income Reserves	1,690,806 69,470 623,020	1,690,806 1,079 839,106	390,637 (10,492)	1,690,806 421,698 (13,873)	
Net Asset Value	2,383,296	2,530,991	2,070,951	2,098,631	
			<b>_</b>		

# INTERIM FINANCIAL REPORT

# **CONDENSED STATEMENTS OF FINANCIAL POSITION – continued**

	GROU	P	TRUST		
	UNAUDITED AS AT 31.03.2018 RM'000	AUDITED AS AT 30.06.2017 RM'000	UNAUDITED AS AT 31.03.2018 RM'000	AUDITED AS AT 30.06.2017 RM'000	
LIABILITIES					
Non-current Liabilities					
Borrowings	1,678,008	989,837	953,609	915,830	
Other payables	-	1,195	-	-	
Derivative financial instruments	10,492	13,873	10,492	13,873	
Amount due to a subsidiary	-		725,000	75,000	
	1,688,500	1,004,905	1,689,101	1,004,703	
Current Liabilities					
Borrowings	_	414,753	_	414,753	
Trade and other payables	69,101	54,723	21,497	8,353	
Income tax liabilities	1,342	929	21,477	0,333	
Provision for income distribution	33,028	32,905	33,028	32,905	
	103,471	503,310	54,525	456,011	
TOTAL LIABILITIES	1,791,971	1,508,215	1,743,626	1,460,714	
TOTAL UNITHOLDERS'					
FUNDS & LIABILITIES	4,175,267	4,039,206	3,814,577	3,559,345	
	======	======	======	======	
Net asset value (RM'000)	2,383,296	2,530,991	2,070,951	2,098,631	
The asset value (Rivi 600)	======	======	======	======	
Number of units in circulations					
('000)	1,704,389	1,704,389	1,704,389	1,704,389	
	======	======	======	======	
Net asset value per unit (RM)					
- before income distribution	1.457	1.557	1.274	1.303	
- after income distribution	1.398	1.485	1.215	1.231	
	======	======	======	======	

The Condensed Statements of Financial Position should be read in conjunction with the audited annual financial statements for the year ended 30 June 2017 and the accompanying explanatory notes attached to the interim financial statements.

# INTERIM FINANCIAL REPORT

# CONDENSED STATEMENTS OF CHANGES IN NET ASSET VALUE FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

		Distributable Undistributed	<> Currency Cash Flow				Total
GROUP	Unitholders' Capital RM'000	Realised Income RM'000	Unrealised Loss RM'000	Translation Reserves RM'000	Revaluation Reserve RM'000	Hedge Reserve RM'000	Unitholders' Funds RM'000
At 1 July 2017	1,690,806	182,215	(181,136)	30,535	822,444	(13,873)	2,530,991
Operations for the period							
Profit for the period	-	119,684	49,321	-	-	-	169,005
Other comprehensive (loss)/income	-	-	-	(134,945)	(84,522)	3,381	(216,086)
Increase/(Decrease) in net assets resulting from operations		119,684	49,321	(134,945)	(84,522)	3,381	(47,081)
Unitholders' transactions							
Distribution paid Provision for income distribution	- -	(67,586) (33,028)	- - 	- -	- -	-	(67,586) (33,028)
Decrease in net assets resulting from Unitholders' transaction	-	(100,614)	-	-	-	-	(100,614)
At 31 March 2018	1,690,806	201,285	(131,815)	(104,410)	737,922 ======	(10,492)	2,383,296 ======

# INTERIM FINANCIAL REPORT

# CONDENSED STATEMENTS OF CHANGES IN NET ASSET VALUE FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018 - continued

TRUST	Unitholders' Capital RM'000	Distributable Undistributed Realised Income RM'000	<non dist<="" p=""> Unrealised Income RM'000</non>	ributable> Cash Flow Hedge Reserve RM'000	Total Unitholders' Funds RM'000
IRUSI	KWI 000	KWI 000	KWI 000	KM 000	KWI 000
At 1 July 2017	1,690,806	184,699	236,999	(13,873)	2,098,631
Operations for the period					
Profit/(Loss) for the period	-	100,615	(31,062)	-	69,553
Other comprehensive income	-	-	-	3,381	3,381
Increase/(Decrease) in net assets resulting from operations	-	100,615	(31,062)	3,381	72,934
Unitholders' transactions					
Distribution paid Provision for income distribution	- -	(67,586) (33,028)	- -	-	(67,586) (33,028)
Decrease in net assets resulting from Unitholders' transaction	-	(100,614)	-	-	(100,614)
At 31 March 2018	1,690,806	184,700	205,937	(10,492)	2,070,951

# INTERIM FINANCIAL REPORT

# CONDENSED STATEMENTS OF CHANGES IN NET ASSET VALUE FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2017

		Distributable Undistributed	<		ributable	> Cash Flow	Total
GROUP	Unitholders' Capital RM'000	Realised Income RM'000	Unrealised Loss RM'000	Currency Translation Reserves RM'000	Revaluation Reserve RM'000	Hedge Reserve RM'000	Unitholders' Funds RM'000
					24.7 000		
At 1 July 2016	1,291,395	184,836	(48,946)	(73,393)	592,235	(23,724)	1,922,403
Operations for the period Profit/(Loss) for the period Other comprehensive income	-	93,329	(166,337)	- 140,846 	- 77,865	9,483 	(73,008) 228,194
Increase/(Decrease) in net assets resulting from operations	-	93,329	(166,337)	140,846	77,865	9,483	155,186
Unitholders' transactions							
Issuance of units	402,800	-	-	-	-	-	402,800
Issuing expenses	(3,389)	-	-	-	-	-	(3,389)
Distribution paid	-	(58,486)	-	-	-	-	(58,486)
Provision for income distribution	-	(31,299)	-	-	-	-	(31,299)
Increase/(Decrease) in net assets resulting from Unitholders' transaction	399,411	(89,785)					309,626
At 31 March 2017	1,690,806	188,380	(215,283)	67,453	670,100	(14,241)	2,387,215

# INTERIM FINANCIAL REPORT

# CONDENSED STATEMENTS OF CHANGES IN NET ASSET VALUE FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2017 - continued

		Distributable	<>			
TID V (CT)	Unitholders' Capital RM'000	Undistributed Realised Income RM'000	Unrealised Income RM'000	Cash Flow Hedge Reserve RM'000	Unitholders' Funds RM'000	
TRUST						
At 1 July 2016	1,291,395	184,697	194,534	(23,724)	1,646,902	
Operations for the period						
Profit for the period	-	90,274	44,815	-	135,089	
Other comprehensive income	-	-	-	9,483	9,483	
Increase in net assets resulting from operations		90,274	44,815	9,483	144,572	
Unitholders' transactions						
Issuance of units	402,800	-	-	-	402,800	
Issuing expenses	(3,389)	-	-	-	(3,389)	
Distribution paid	-	(58,486)	-	-	(58,486)	
Provision for income distribution	-	(31,299)	-	-	(31,299)	
Increase/(Decrease) in net assets resulting						
from Unitholders' transaction	399,411	(89,785)	-	-	309,626	
At 31 March 2017	1,690,806	185,186	239,349	(14,241)	2,101,100	
				=======		

The Condensed Statements of Changes in Net Asset Value should be read in conjunction with the audited annual financial statements for the year ended 30 June 2017 and the accompanying explanatory notes attached to the interim financial statements.

# INTERIM FINANCIAL REPORT

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

	9 MONTHS ENDED	
	31.03.2018 RM'000	31.03.2017 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit/(Loss) before tax	170,850	(70,449)
Adjustments for:-		
Amortisation of transaction costs	3,518	5,286
Depreciation of property, plant and equipment	62,582	62,028
Interest income	(916)	(2,920)
Interest expense	56,124	56,038
Loss/(Gain) on disposal of equipment	111	(17)
Unrealised (gain)/loss on foreign currency	(111 002)	104 200
exchange	(111,903)	104,309
Operating profit before changes in working capital	180,366	154,275
Net changes in current assets	(6,785)	(8,667)
Net changes in current liabilities	18,024	(13,381)
Cash generated from operations	191,605	132,227
Income tax paid	(1,028)	(594)
Net cash from operating activities	190,577	131,633
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received	258	2,211
Proceed from disposal of equipment	44	80
Acquisition of property, plant and equipment	(3,070)	(36,052)
Acquisition of investment property	(380,000)	-
Net cash used in investing activities	(382,768)	(33,761)

# INTERIM FINANCIAL REPORT

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018 - continued

	9 MONTHS ENDED		
	31.03.2018 RM'000		
CASH FLOWS FROM FINANCING ACTIVITIES			
Interest paid Distribution paid Net proceed from borrowing Proceed from issuance of units Issuing expenses Transaction costs paid	(56,124) (100,491) 383,200 - (1,368)	(86,845) (363,813) 402,800 (3,389)	
Net cash from financing activities	225,217	, , ,	
Net increase in cash and cash equivalents	33,026	(9,303)	
Effect on exchange rate changes	(14,390)	6,292	
Cash and cash equivalents at beginning of financial period  Cash and cash equivalents at end of financial period (note a)	142,462  161,098		
Note (a)	=====		
Cash and cash equivalents			
	As At 31.03.2018 RM'000	As At 31.03.2017 RM'000	
Deposits with licensed financial institutions Cash at banks	32,390 128,708  161,098	50,141 66,411  116,552	

The Condensed Consolidated Statement of Cash Flows should be read in conjunction with the audited annual financial statements for the year ended 30 June 2017 and the accompanying explanatory notes attached to the interim financial statements.

#### INTERIM FINANCIAL REPORT

#### **Notes:**

### Disclosure requirement pursuant to MFRS 134

The condensed interim financial statements should be read in conjunction with the audited annual financial statements of the Group for the financial year ended 30 June 2017.

#### A1. Accounting Policies and Methods of Computation

The interim financial report is unaudited and has been prepared in accordance with Malaysian Financial Reporting Standard ("MFRS") 134: "Interim Financial Reporting", and Chapter 9, Part M3 paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The accounting policies and methods of computation adopted by the Group and the Trust in the interim financial report are consistent with those adopted in the latest audited annual financial statements.

The adoption of MFRS and amendments to MFRSs, which were effective for the financial period beginning 1 July 2017, do not have significant financial impacts on the interim financial report of the Group and of the Trust.

# A2. Seasonality or Cyclicality of Operations

Save for Sydney Harbour Marriott, Brisbane Marriott and Melbourne Marriott ("Australian Properties"), the business operations of the Group and of the Trust are not materially affected by any seasonal or cyclical factors.

#### A3. Unusual Items

For the current financial year to date, there was no item of an unusual nature that affects the assets, liabilities, equity, net income or cash flows of the Group and of the Trust.

### A4. Changes in estimates of amounts reported

There was no significant change in estimates of amounts reported in prior interim periods or prior financial years.

### A5. Changes in Debt and Equity Securities

There was no issuance, cancellation, repurchase, resale and repayment of debts and equity securities during the current financial quarter and financial year to date save as disclosed in Note B16.

# INTERIM FINANCIAL REPORT

# **Notes: - continued**

#### **A6.** Income Distribution

The following distribution payment (which were tax exempt at the Trust level under the amended Section 61A, Income Tax Act, 1967) was made during the financial period ended 31 March 2018:-

	RM'000
In respect of the three months ended 30 June 2017:- A final distribution of 1.9306 sen per unit each paid on 30 August 2017	32,905
In respect of the three months ended 30 September 2017:- An interim distribution of 1.9737 sen per unit each paid on 29 December 2017	33,640
In respect of the three months ended 31 December 2017:- An interim distribution of 1.9917 sen per unit each paid on 30 March 2018	33,946
	100,491

# **A7.** Segment Information

The Group's segmental result for the financial period ended 31 March 2018 is as follows:-

	<property rental=""></property>		<hotel></hotel>		
	Malaysia RM'000	•		Total RM'000	
External revenue	91,155	12,251	280,944	384,350	
Operating expenses	(4,925)	(2,988)	(185,715)	(193,628)	
Net property income	86,230	9,263	95,229	190,722	
Other income				3,525	
Total income				194,247	
Trust and administration expenses				(75,050)	
Unrealised gain on foreign exchange				111,903	
Finance costs				(60,250)	
Profit before tax				170,850	
				======	
Total assets	2,074,573 ======	285,415	1,815,279	4,175,267 ======	

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

### A7. Segment Information - continued

The Group's segmental result for the financial period ended 31 March 2017 is as follows:-

		y rental> Japan RM'000	<hotel> Australia RM'000</hotel>	Total RM'000
External revenue Operating expenses	•	•	251,667 (169,535)	
Net property income	70,927	8,752	82,132	161,811
Other income				7,253
Total income Trust and administration expenses Unrealised loss on foreign exchange Finance costs				169,064 (73,665) (104,309) (61,539)
Loss before tax				(70,449)
Total assets	1,620,180 =====	284,124	1,915,332 ======	3,819,636

#### A8. Events after the interim period

There was no material event during the period from the end of the quarter under review to the date of this report.

# A9. Changes in the Composition of the Group

There was no change in the composition of the Group and of the Trust for the current financial period ended 31 March 2018 and the fund size stood at 1,704,388,889.

# A10. Changes in Contingent Liabilities

There were no contingent liabilities to be disclosed.

#### INTERIM FINANCIAL REPORT

**Notes:** 

Disclosure requirements pursuant to Part M3 paragraph 9.44 of Chapter 9 of the Main Market Listing Requirements of Bursa Securities

#### **B1.** Review of Performance

### **Comparison with Preceding Year Corresponding Quarter**

	Current Quarter	Corresponding Quarter	
	31.03.2018	31.03.2017	Changes
	RM'000	RM'000	%
Revenue	129,162	118,289	9.19
Net Property Income	67,887	57,278	18.52
Profit/(Loss) Before Tax	87,103	(21,682)	501.73
Income Available For Distribution	33,029	33,546	(1.54)

The income available for distribution in the current financial quarter recorded at RM33.029 million, represented a slight decrease of 1.54% as compared to RM33.546 million recorded in preceding year corresponding quarter.

For the current financial quarter ended 31 March 2018, the Group recorded a revenue of RM129.162 million, representing an increase of 9.19% as compared to RM118.289 million recorded in the preceding year corresponding quarter while the Group recorded a net property income of RM67.887 million, representing an increase of 18.52% as compared to RM57.278 million recorded in the preceding year corresponding quarter.

Australian Properties contributed 70.86% of total revenue, or RM91.524 million in the current financial quarter, 2.92% higher as compared to RM88.928 million recorded in the preceding year corresponding quarter. Net property income for Australian Properties was RM32.829 million, an increase of 9.09% as compared to RM30.094 million recorded in the preceding year corresponding quarter. The increase in revenue and net property income in the current financial quarter were due substantially to the increase in room sales subsequent to the completion of a refurbishment exercise during the financial quarter ended 31 March 2017.

Malaysian Properties contributed 25.97% of total revenue, or RM33.547 million in the current financial quarter, 31.81% higher as compared to RM25.451 million recorded in the preceding year corresponding quarter. Net property income for Malaysian Properties was RM31.735 million, an increase of 32.10% from RM24.024 million recorded in the preceding year corresponding quarter. The increase in revenue and net property income were mainly due to the acquisition of The Majestic Hotel Kuala Lumpur in November 2017. Step-up lease rental income of 5% every five years from the commencement of lease agreement and additional rentals from The Ritz Carlton Suite and Hotel Wing following the completion of the refurbishment in May 2017 also contributed to the increase in revenue and net property income.

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

#### **B1.** Review of Performance - continued

Hilton Niseko Village contributed 3.17% of total revenue, or RM4.091 million in the current financial quarter, 4.63% higher than that recorded in the preceding year corresponding quarter. Net property income for the current quarter was RM3.323 million, an increase of 5.16% from the preceding year corresponding quarter.

The Group recorded a profit before tax of RM87.103 million for the current financial quarter ended 31 March 2018, an increase of 501.73%, as compared to a loss before tax of RM21.682 million recorded in the preceding year corresponding quarter. The following factors contributed to the increase:

- (i) Unrealised foreign currency translation gain of RM64.377 million on the Australian Dollar denominated term loan recorded in the current financial quarter, arising from the strengthening of Ringgit Malaysia against Australian Dollar as compared to the unrealised foreign currency translation loss recorded in the preceding year corresponding quarter of RM37.622 million; and
- (ii) additional net property income of RM7.711 million contributed by Malaysian properties in the current quarter.

#### Comparison with Preceding Year Corresponding Period

	Current Year To Date 31.03.2018 RM'000	Preceding Year Corresponding Period 31.03.2017 RM'000	Changes %
Revenue	384,350	338,550	13.53
Net Property Income	190,722	161,811	17.87
Profit/(Loss) Before Tax	170,850	(70,449)	342.52
Income Available For Distribution	100,615	92,033	9.32

The income available for distribution in the current financial period increased to RM100.615 million from RM92.033 million recorded in preceding year corresponding period, representing an increase of 9.32%, after adjustment for non-cash items, mainly due to the reasons set out above.

For the current financial period ended 31 March 2018, the Group recorded a revenue of RM384.350 million, representing an increase of 13.53% as compared to RM338.550 million recorded in the preceding year corresponding period while the Group recorded a net property income of RM190.722 million, representing an increase of 17.87% as compared to RM161.811 million recorded in the preceding year corresponding period.

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

#### **B1.** Review of Performance - continued

Australian Properties contributed 73.09% of total revenue, or RM280.944 million in the current financial period, 11.63% higher as compared to RM251.667 million recorded in the preceding year corresponding period. Net property income for Australian Properties was RM95.229 million, an increase of 15.95% as compared to RM82.132 million recorded in the preceding year corresponding period. The increase in revenue and net property income in the current financial period were due substantially to the reasons set out above.

Malaysian Properties contributed 23.72% of total revenue, or RM91.155 million in the current financial period, 21.19% higher as compared to RM75.217 million recorded in the preceding year corresponding period. Net property income for Malaysian Properties was RM86.230 million, an increase of 21.58% from RM70.927 million recorded in the preceding year corresponding period. The increase in revenue and net property income were mainly due to the reasons set out above.

Hilton Niseko Village contributed 3.19% of total revenue, or RM12.251 million in the current financial period, 5.01% higher than that recorded in the preceding year corresponding period. Net property income for the current period was RM9.263 million, an increase of 5.84% from RM8.752 million recorded in the preceding year corresponding period.

The Group recorded a profit before tax of RM170.850 million for the current financial period ended 31 March 2018, an increase of 342.52%, as compared to a loss before tax of RM70.449 million recorded in the preceding year corresponding period. The following factors contributed to the increase:

- (i) Unrealised foreign currency gain of RM112.332 million on the Australian Dollar denominated term loan recorded in the current financial period arising from the strengthening of Ringgit Malaysia against Australian Dollar as compared to the unrealised foreign currency translation loss recorded in the preceding year corresponding period of RM104.784 million; and
- (ii) additional net property income of RM28.400 million contributed by Malaysian and Australian properties in the current quarter.

#### **B2.** Comparison with Preceding Quarter

	Current Quarter 31.03.2018 RM'000	Preceding Quarter 31.12.2017 RM'000	Changes %
Revenue	129,162	134,673	(4.09)
Net Property Income	67,887	67,717	0.25
Profit Before Tax	87,103	73,139	19.09
Income Available For Distribution	33,029	33,945	(2.70)

The income available for distribution in the current financial quarter recorded at RM33.029 million, representing a slight decrease of 2.70% as compared to RM33.945 million recorded in preceding year corresponding quarter.

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

### **B2.** Comparison with Preceding Quarter - continued

For the current financial quarter, Group revenue decreased by 4.09% while net property income increased by 0.25% as compared to the preceding financial quarter ended 31 December 2017.

Revenue and net property income from Australian Properties at RM91.524 million and RM32.829 million, respectively in the current financial quarter decreased 8.11% and 8.06%, respectively as compared to RM99.601 million and RM35.706 million, respectively recorded in the preceding quarter. The Australian Properties, in the preceding quarter ended 31 December 2017 generated higher revenue and net property income owing to the festive season.

Revenue from Malaysian Properties at RM33.547 million increased by 8.24% as compared to that in the preceding quarter of RM30.994 million. Net property income for Malaysian Properties was RM31.735 million, an increase of 8.21% from RM29.327 million recorded in the preceding quarter. The increase in revenue and net property income was mainly due to the acquisition of The Majestic Hotel Kuala Lumpur in November 2017 and step-up lease rental income from JW Marriott Hotel Kuala Lumpur in December 2017.

Revenue and net property income from Hilton Niseko Village at RM4.091 million and RM3.323 million, respectively in the current financial quarter increased 0.32% and 23.81% as compared to the revenue and net property income recorded in the preceding quarter of RM4.078 million and RM2.684 million, respectively. The increase in net property income was mainly due to costs of maintenance works carried out at the property in the preceding quarter.

The Group's profit before tax for the current financial quarter ended 31 March 2018 increased by RM13.964 million as compared to the preceding quarter ended 31 December 2017. The current financial period recorded an unrealised foreign currency translation gain of RM64.377 million on the Australian Dollar denominated term loan arising from the strengthening of Ringgit Malaysia against Australian Dollar as compared to the unrealised foreign currency translation gain of RM49.260 million recorded in the preceding quarter.

#### B3. Audit Report of the preceding financial year ended 30 June 2017

The Auditor's Report on the financial statements of the financial year ended 30 June 2017 did not contain any qualification.

#### **B4.** Significant Changes in the State of Affairs

There were no significant changes in the state of affairs of the Group and the Trust for the financial period under review.

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

# **B5.** Portfolio Composition

As at 31 March 2018, YTL Hospitality REIT's composition of investment portfolio is as follows:

		Fair Value As At 31.03.2018	% Of Fair Value To NAV As At 31.03.2018
Real I	Estate - Commercial	RM'000	%
	Malaysian Properties		
(i)	JW Marriott Hotel Kuala Lumpur	411,000	17.2
(ii)	The Majestic Hotel Kuala Lumpur	384,221	16.1
(iii)	The Ritz-Carlton, Kuala Lumpur -		
	Hotel Wing	341,000	14.3
(iv)	The Ritz-Carlton, Kuala Lumpur -		
	Suite Wing	301,000	12.6
(v)	Vistana Kuala Lumpur Titiwangsa	128,300	5.4
(vi)	Vistana Penang Bukit Jambul	117,000	4.9
(vii)	Pangkor Laut Resort	116,100	4.9
(viii)	Tanjong Jara Resort	101,100	4.2
(ix)	Vistana Kuantan City Centre	88,000	3.7
(x)	Cameron Highlands Resort	60,000	2.5
	Japanese Property		
(xi)	Hilton Niseko Village*	259,318	10.9
	Australian Properties		
(xii)	Sydney Harbour Marriott <sup>^</sup>	1,201,160	50.4
(xiii)	Brisbane Marriott <sup>^</sup>	242,938	10.2
(xiv)	Melbourne Marriott^	225,303	9.5
		3,976,440	166.8
Depos	its with licensed financial institutions	32,390	1.4
		4,008,830	168.2 =====
NAV		2,383,296	
		======	

# Note:

During the current the financial period, the Group completed the acquisition of The Majestic Hotel Kuala Lumpur.

<sup>\*</sup> Translated on 30 March 2018 at the exchange rate of JPY100 : RM3.6319  $\,$ 

<sup>^</sup> Translated on 30 March 2018 at the exchange rate of AUD1 : RM2.9666

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

### **B6.** Change in Net Asset Value ("NAV")

The total NAV and NAV per unit of the Group as at 31 March 2018 were RM2,383,296,746 and RM1.3983, respectively. The decrease in total NAV was mainly due to the unrealised loss items recorded in respect of the investments in the Japanese and Australian subsidiaries. The unrealised loss items, which are non-distributable, include depreciation and foreign translation differences.

	Current Quarter 31.03.2018 RM	Preceding Quarter 31.12.2017 RM
NAV	2,383,296,746	2,444,911,623
Number of units in circulations	1,704,388,889	1,704,388,889
NAV per unit	1.3983	1.4345

# **B7.** Change in Market Value

On 30 March 2018, YTL Hospitality REIT's market value closed at RM1.13 per unit, a decrease of 11.72% as compared to the closing market value of RM1.28 per unit on 29 December 2017.

# **B8.** Prospects

The Manager, after considering the strength of the real estate portfolio invested, expects the Group to achieve satisfactory performance for the financial year ending 30 June 2018.

#### **B9.** Utilisation of Proceeds Raised from Issuance of New Units

There was no issuance of new units during the current financial period ended 31 March 2018.

#### **B10.** Circumstances Affecting Interest of Unitholders

There were no unusual circumstances which materially affected any interest of the unitholders.

#### **B11.** Material Litigation

There was no material litigation pending as at the date of this report.

#### INTERIM FINANCIAL REPORT

#### **Notes: - continued**

#### **B12.** Maintenance Costs and Major Capital Expenditure

During the financial period ended 31 March 2018, the Australian Properties and Hilton Niseko Village incurred RM3,070,000 and RM616,000 for the refurbishment works and property repair and maintenance, respectively..

#### **B13.** Soft Commission

During the financial period, the Manager did not receive any soft commission (i.e. goods and services) from its broker, by virtue of transactions conducted by the Group or by the Trust.

#### B14. Taxation

Taxation comprises the following:-

	Current Quarter 31.03.2018 RM'000	Year To Date 31.03.2018 RM'000
Malaysian income tax Foreign income tax Deferred tax	30 662 33	85 2,136 (376)
	725 ====	1,845 =====

#### Trust level

It is the policy of the Trust to distribute at least 90% of the total income to unitholders for each financial year. Income of the Trust shall be exempted from tax if it distributes 90% or more of its taxable income for that year of assessment, in accordance with the amended Section 61A, Income Tax Act, 1967, thus no Malaysian income tax is payable by the Trust for the financial period ended 31 March 2018.

#### Unitholders' level

Pursuant to the amended Section 109D(2) of the Income Tax Act,1967 under the Finance Act 2009 which was gazetted on 8 January 2009, the following withholding tax rates would be applicable on distribution of income which is tax exempt at YTL Hospitality REIT's level:-

Category of unitholders	Withholding tax rate
Resident and non-resident individuals	10%
Resident and non-resident institutions	10%
Resident companies	No withholding tax. Subject to tax at the prevailing corporate tax rate.
Non-resident companies	24%

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

### **B15.** Corporate Development

As at the date of this report, there is no corporate proposal announced and pending completion.

# **B16.** Borrowings and Debt Securities

The Group's borrowings as at 31 March 2018 are as follows:

Long term	RM'000
Term Loan – secured^	958,262
Medium Term Notes - secured	725,000
Total borrowings	1,683,262
Capitalised transaction costs	(5,254)
	1,678,008
	=======
Total Assets	4,175,267
	=======
Gearing ratio (%)	40.32
	========

#### Note

The term loan is denominated in Australian Dollar at AUD323,016,856. In order to protect the Group's distributable income from the volatility in interest rates and provide stability to unitholder's returns, the Group hedged its exposure to changes in the variable interest rates by entering into interest rate swaps and issued the medium term notes with fixed coupon rates.

During the current financial period, the Group raised borrowings totaling RM800 million to finance the acquisition of The Majestic Hotel Kuala Lumpur and to repay term loan denominated in Ringgit Malaysia.

<sup>^</sup> Translated on 30 March 2018 at the exchange rate of AUD1 : RM2.9666

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

#### **B17.** Derivative Financial Instruments

The Group's outstanding derivatives as at 31 March 2018 were as follows:-

	Contract/ Notional Value	Fair Value
Type of Derivative	RM'000	RM'000
Interest rate swap contracts		
- 1 to 5 years	958,262^	(10,492)

Note:

The Group entered into interest rate swap contracts to manage its interest rate risk arising primarily from interest-bearing borrowings. Borrowings at floating rate expose the Group to fair value interest rates and the derivative financial instruments minimise the fluctuation of cash flow due to changes in the market interest rates. The derivative financial instruments are executed with credit-worthy financial institutions which are governed by appropriate policies and procedures with a view to limit the credit risk exposure of the Group.

The derivative financial instruments are stated at fair value based on banks' quotes. The fair value changes on the effective portion of the derivatives that are designated and qualify as cash flow hedges are recognised in other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

The fair value of interest rate swap recognised in other comprehensive income for the current financial quarter and financial period amounted to gains of RM1.599 million and RM3.381 million, respectively.

The Group's derivative financial instruments are classified in Level 2 of the fair value hierarchy.

<sup>^</sup> Translated on 30 March 2018 at the exchange rate of AUD1: RM2.9666

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

#### **B18.** Income Distribution

The Board of Pintar Projek Sdn. Bhd. has declared an interim distribution of 1.9378 sen per unit of which 1.1444 sen is taxable and 0.7934 sen is not taxable in the hands of unitholders, totaling RM33,027,648 (which is tax exempt at the Trust level under the amended Section 61A of the Income Tax Act 1967), representing approximately 100% of the total distributable income for the financial quarter ended 31 March 2018.

The total income distribution paid and declared for the financial period ended 31 March 2018 is 5.9032 sen per unit, totaling RM100,613,486 and representing approximately 100% of the total distributable income. The book closure and payment dates in respect of the interim distribution will be fixed on 8 and 29 June 2018, respectively.

The interim income distributions are from the following sources:-

	Current Quarter 31.03.2018 RM'000	Year To Date 31.03.2018 RM'000
Profit after taxation	86,378	169,005
Distribution adjustments:-		
Depreciation	20,037	62,582
Unrealised foreign translation differences	(64,146)	(111,903)
Net income from foreign operations	(9,240)	(19,069)
Income available for distribution/Total distributable income	33,029	100,615
Total distributable income brought forward	-	-
	33,029	100,615
Less: Income distribution	(33,028)	(100,614)
Undistributed distributable income	1	1
	=======	=======

#### INTERIM FINANCIAL REPORT

**Notes: - continued** 

# B19. Unitholding by the Manager and Parties Related to the Manager

As at 31 March 2018, the Manager did not hold any units in YTL Hospitality REIT. The units held by the parties related to the Manager are as follows:-

	Number Of Units '000	Market Value RM'000
YTL Corporation Berhad	937,464	1,059,335
YTL Power International Berhad	43,090	48,691
Business & Budget Hotels (Kuantan) Sdn Bhd	18,750	21,188
Megahub Development Sdn Bhd	18,250	20,623
East-West Ventures Sdn Bhd	62,500	70,625
Syarikat Pelanchongan Pangkor Laut Sendirian Berhad	24,250	27,403
Tanjong Jara Beach Hotel Sdn Bhd	1,750	1,978
Tan Sri Dato' (Dr) Francis Yeoh Sock Ping	870	983
Dato' Yeoh Seok Kah	2,000	2,260
Dato' Hj. Mohamed Zainal Abidin Bin Hj. Abdul Kadir	100	113

The market value of the units held by the parties related to the Manager is based on the closing market price of YTL Hospitality REIT at RM1.13 per unit as at 30 March 2018.

#### **B20.** Statement by the Directors of the Manager

In the opinion of the Directors of the Manager, this quarterly report has been prepared in accordance with MFRS 134: "Interim Financial Reporting", and Paragraph 9.44 of the Main Market Listing Requirements of Bursa Securities so as to give a true and fair view of the financial position of YTL Hospitality REIT as at 31 March 2018 and of its financial performance and cash flows for the financial period ended on that date.

By Order of the Board HO SAY KENG Secretary Pintar Projek Sdn Bhd Company No: 314009-W (As the Manager of YTL Hospitality REIT)

Kuala Lumpur Dated:24 May 2018